# **INDEPENDENT BY DESIGN:**

#### HOW ORTOPEDITEKNIKK SCALED WITH ORTIS™ AND FOUND A PARTNER THEY COULD TRUST

# **Looking for More Than a Machine**

When Norway-based Ortopediteknikk set out to replace their outdated production system, they weren't just looking for better tools. As a family-owned business committed to in-house manufacturing, they wanted a partner who could help them modernize without losing control of their process—or their culture.

# A Trust That Started on Day One

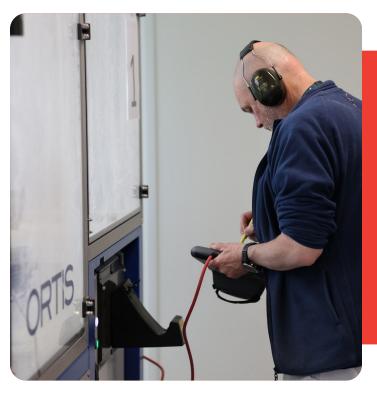
From their first conversation with Roboticom, the difference was clear. "It wasn't a hard sell. They just asked the right questions—and listened," said Jan Olav Lohne. With no pressure and no ego, the Roboticom team made them feel understood. Installation went smoothly, and every step afterward reinforced their decision.

# **Expanding Capabilities**

Today, Ortopediteknikk runs two ORTIS™ robots full time, delivering same-day production across locations—and even supporting other companies. What began as a tool to replace a failing system became a catalyst for growth. Devices like AFOs and KAFOs, once impossible to produce internally, are now a core part of their business.

# **Support That Shows Up**

Challenges still happen, as with any machine—but support has been responsive, personal, and grounded in real expertise. Every issue they faced was met with seriousness, clarity, and follow-through. "It's been a feeling of being taken seriously," they said. And that feeling, more than any feature, is what builds trust over the long haul.



# 5000+

hours of machine time logged on their newest ORTIS™ robot and still running full shifts daily.







# ORTOPEDITEKNIKK TRUSTS ORTIS™

Ortopediteknikk needed more than a replacement for outdated equipment—they needed a production partner that could scale with them, support in-house manufacturing, and keep quality at the center. ORTIS™ delivered. With flexible automation, reliable uptime, and precision fit for complex devices, ORTIS™ has helped them grow without losing what makes them different.

#### **FEATURES**

### 7-AXIS FLEXIBILITY

Essential for detailed AFO and KAFO production—precise shaping without repositioning limits.

## 24/7 THROUGHPUT

Automated feeding line enables unattended overnight production and high-volume output.

#### **FEATURES**

# **CLEAN, DRY MILLING**

Eliminates moisture-related defects and improves consistency across all materials.

## **RESPONSIVE, EXPERT SUPPORT**

Fast answers, real expertise, and a team that takes issues seriously—every time.



"It wasn't a hard sell. They just asked the right questions—and listened. That's when we knew we were in good hands."

Jan Olav Lohne, Quality Manager Ortopediteknikk

#### Learn More about ORTIS™:

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